



THE COLORADO MINING ASSOCIATION

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Sustaining Membership – Benefits and Business Opportunities in Mining for Vendors and Service Providers

YOUR MEMBERSHIP MATTERS

Help safeguard the future of our industry through sustaining (corporate) membership, while building business opportunities for your company. Sustaining membership entitles your organization to special benefits and substantial savings not available to regular members. **Reasons why you should join are listed below:**

Your membership will admit you to our network of over 1,000 members whose influence also extends well beyond Colorado's borders, as Denver's vast infrastructure of mining expertise supports mineral development throughout the world.

Your Mining Hub

The city of Denver is a major international mining center, with hundreds of companies active in mining throughout the world. And Colorado ranks **first** in the production of **molybdenum**, **fourth** in **gold**, and **eleventh** in **coal**. The state also mines significant quantities of **gypsum**, **limestone**, and **sodium bicarbonate**. With significant mine expansion underway, Colorado now ranks in the **top one-third** of states for attracting mineral investment, according to the **Fraser Institute's 2014 survey**. The nation's **leading gold producer** is proposing to **acquire the state's top producing gold mine**, one of many exciting developments.

Your Advocate

We work to keep your customers and clients in business. CMA's membership includes all of the major Colorado mines. A healthy, expanding industry means that there are more opportunities for vendors and service providers. CMA is the voice of mining throughout Colorado and the west, whose influence and activities extend well beyond its borders. We work to support laws and policies that encourage its growth. Supporting CMA is an investment that helps to ensure future business opportunities for your company.

Accomplishments

Your membership support fuels victories. CMA has supported the passage of legislation to streamline taxation of the industry and defeated bills that would have raised taxes and costs, as well as bills that would have banned mining. We work to raise public awareness of mining through social and traditional news media, public events and forums. See our annual report for further details.

Benefits

Sustaining membership also offers you the chance to expand your business within Colorado's robust \$8.8 billion mining industry. Your membership entitles your company to the following specific benefits and savings:

- A **discount of \$700 on exhibit space** for the conference in March, 2016.
- The right to enroll additional employees without an additional charge; two additional employees (\$200 savings) for small suppliers and 5 additional employees (\$500 savings) for large suppliers.
- A special, separate listing in CMA's annual membership directory along with a description of the services you provide (\$200 value); as well as discounts of up to \$300 on advertising rates.
- A link on our web site at no additional charge (\$250 value).

Network

CMA promotes business opportunities for all of our members. These avenues for participation include regular meetings of our standing committees, membership forums/receptions, and our annual conference.

Sustaining Member Council – In addition to these benefits, CMA is forming a special sustaining member council that will hold networking events by invitation only to sustaining members. These will involve the opportunity to meet with mining company and other customers and clients. **Watch for details!**

**Events**

Joining CMA also gives you access to exclusive membership events and networking luncheons held frequently throughout the year **as follows:**

- CMA's **118th National Western Mining Conference & Exhibition** to be held on March 21- 24, 2016 at the Colorado Convention Center in Denver. Our 117th conference, held jointly with SME, drew record attendance of nearly 7,804.
- CMA's **Annual Golf Tournament** - Friday, August 7 at the Legacy Ridge in Westminster, Colorado.
- The industry's **St. Barbara's Day Holiday Celebration** in Denver, held jointly with the Denver Gold Group and SME in Downtown Denver in December.
- CMA's **Legislative Reception** to be held January 14, 2016.
- Other networking events include the joint industry reception in March, 2016 during the Prospectors & Developers Association meeting in Toronto, again hosted by CMA, SME and the Denver Gold Group.

The benefits of membership are substantial. I encourage you to enroll the maximum number of employees for your membership category and to appoint these employees to one or more of the standing committees (see attached list).

Dues for Small Suppliers (Fewer than 50 employees in Colorado) are \$1,000 annually.

Savings benefits amount to \$950!

Dues for Large Suppliers (50 or more employees in Colorado) are \$2,500 annually.

Savings benefits amount to \$1,550!

Signing up is easy, simply fill out the sustaining member application (available upon request) and send it to Jody Gibbs, Marketing Director, jgibbs@coloradomining.org. Your interest in membership with CMA is greatly appreciated. Please don't hesitate to ask us if you have any questions.

Sincerely,

Stuart A. Sanderson
President
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